

# The challenge of .. Pushing innovation when you are a small market.

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## So what? Who cares?

**Space**: Border Force is tasked with interdicting illicit goods amongst the flow of legitimate passengers and trade that crosses the border.

#### **Problem?**

- Increasing levels of goods/passengers drives a need for more bespoke solutions to improve efficiency and capability.
- UK is a small market that will only buy small numbers of technology.
- Technology manufacturers generally unable to support as investment would not be recouped.
- Innovation does not happen.

#### Solution:

- Increase potential market size by collaborating with customs who face similar issues.
- Agree common requirements to improve likelihood of investment
- Explore and utilize research and innovation opportunities
- Share everything with wider customs community to stimulate their interest and buy-in

**Results**: This is underway in UK and some other EU countries. Early days.

## Specific challenges

- Technology with capability for better commodity discrimination.
- Technology with capability to address contraband hidden in dense cargo.
- Technology that can effectively screen at "flow of commerce" rates. (people or goods)

## Internal Engagement

- Innovative Research Call (IRC) weapons, explosives and narcotics.
- Future Aviation Security Solutions (FASS) –
  added capability for detection of customs commodities to their recent calls (illicit drugs, fiscal goods, currency).
- Govtech Short term innovation focussed on postal domain. 5 projects underway for phase 1.



## External Engagement

#### **EU Customs Detection Technology Project Group**

 16 European Customs administrations

#### **EU Horizon 2020 Work Programme**

2015 - C-BORD - technologies for container scanning. (4)

2016- MESMERISE- technologies to detect internally and externally concealed drugs.

2018 - PEN-CP - Network of customs practitioners (13)

2019 – BorderSENS (3)

2019 - Compass 2020 - Maritime surveillance technologies (1)

#### WCO Technical **Experts Group**

### NII technologies

- Unified File Format 2.0
- Partnership with Industry
- Appetite for algorithms and Al



## Questions/comments/feedback

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Detection Services Portfolio Border Force

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