

Commercial Offerings

ALERT ADSA10 Workshop - May 6th and 7th
Northeastern University, Boston
Stewart Hampton, Director of Marketing
L-3 Security & Detection Systems









8 things you always wanted to know

Customers chose the most appropriate method for their commodity.

- 1. There is no one size fits all solution.
- 2. A combination of methods may be applicable.
- 3. Often, X-Ray will tick the most boxes.
- 4. Minimizing cost of compliance is key.
- Regulation of air cargo security is increasing word wide but harmonizing
- 6. In advanced markets getting qualified by regulator is mandatory.
- "Efficient market":
 - 1. Many vendors and customers
 - 2. Low barriers to entry
- 8. Competitive X-ray products (specs.) are similar





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Security & Detection Systems

L-3 SDS Product Segments



Cargo Solutions

Checked Baggage



Automated



Conventional



Trace Advanced **Imaging**



3

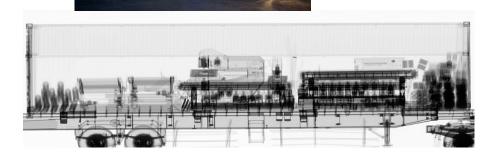
Installation, Field Service & Support



Air Cargo



Break-Bulk





Pallets, Skids & **ULDs**

Screening methods for cargo and mail

Screening methods

- Transmission X-Ray
- EDS Explosive Detection System (costly)
- EDD Explosive Detection Dogs
 - REST- Remote Explosive Scent Trace
 - FREDS Free Running Explosive Detection Dogs.
- ETD Explosive Trace Detection
- CMMD Cargo and Mail Metal Detection











L-3 Air Cargo Solutions to Keep Commerce Moving

Leading TSA-Qualified X-ray Screening Systems

Automated ACX 6.4 VIS-HR ACX 6.4-MV **VDS 108 Conventional PX 107 PX 10.10-MV** PX 15.17-MV





Providing airports and shippers with systems for breakbulk, skids, pallets* and ULDs* for more than a decade

MVT-HR

PX 18.18-MV

- World's most advanced multi-sensor pallet scanner used by Dutch customs at Schiphol Airport in Amsterdam
- Over 150 company-employed field service techs in US
- Full service solutions

High-Energy



^{*}subject to applicable regulatory requirements

Air Freight Forwarder issues

- Regulator qualified
- Form factor / Size / Weight
- Cost to buy and operate
- Performance (imaging)
- Throughput
- Uptime
- Service / time to repair
- Networking centralized screening (emerging)



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Automated Conventional











ACX 6.4

ACX 6.4-MV

VDS 108

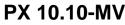
VIS-HR

MVT-HR



PX 107







PX 15.17-MV



PX 18.18-MV

L-3 Air Cargo Experience



- World's most advanced multi-sensor pallet scanner used by Dutch customs at Schiphol Airport in Amsterdam
- Over 150 company-employed field service techs in US
- Full service solutions





^{*}subject to applicable regulatory requirements

Screening methods – X-ray

Break bulk, parcel and mail

- Dual View
- Image Quality Compliant
- Minimize density alarms









PX[™]10.10-MV Non-Palletized Freight X-ray System

TSA ,Transport Canada, and DfT Qualified



APPLICATIONS

- Large Parcel / Light Freight Screening
- Break-Bulk Cargo Screening
- Out –of-Gauge Luggage Screening

Features

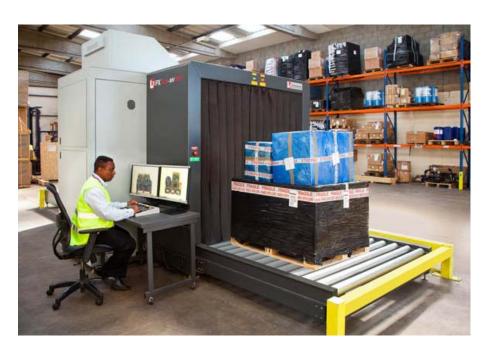
- Dual-energy material discrimination
- Patented heads-up operator interface
- Optimal combination of belt height (19"/480mm) and geometry (up-shooter)
- High-power X-ray tank standard:
 - Improved penetration (42-44 mm steel)
- Upgradeability 1 or 2 views
- Modularity fits through doorways and in most elevators
- Options motorized inclined conveyor capacity to 200 kg (440 lb)
- EU-approved TIP library (1K images)
- Multi-language support



Screening methods – X-ray

Bulk or consolidated cargo

- Dual View
- Image Quality Compliant
- High power penetration required to minimize density alarms









PX[™] 15.17-MV & PX[™] 18.18-MV Palletized Freight X-ray System

TSA, Transport Canada, STAC and DfT Qualified



APPLICATIONS

- Air Cargo Skid / Pallet / Most ULD screening
- Large parcel / Bulk Mail screening
- Manifest Verification

Tank Power	Steel penetration (mm)*	Wire (AWG)*			
200kV Tank	50-52 mm	38-40 AWG			
320kV Tank	75-80 mm	38-40 AWG			

Features:

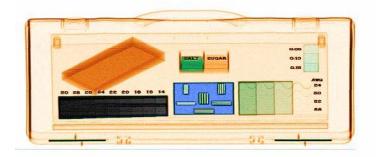
- Dual-energy material discrimination
- Low conveyor height with 2,000 kg capacity and powered, close-pitch rollers
- 6-color imaging with atomic Z-number correlation
- Continuous scanning and zoom 2x 32x
- Reliable and easy to service
- Multi-language feature supported

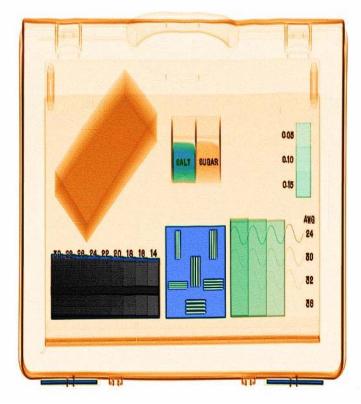


Standard Test Piece

- •STP Default Image. No Image enhancement tools applied.
- •Determines x-ray systems resolution and penetration and organics.
- •ASME / STP
- •Human Based Evaluation (ensure you tester has 20/20 or better vision!)









L-3 Air Cargo Qualified X-Ray Scanners

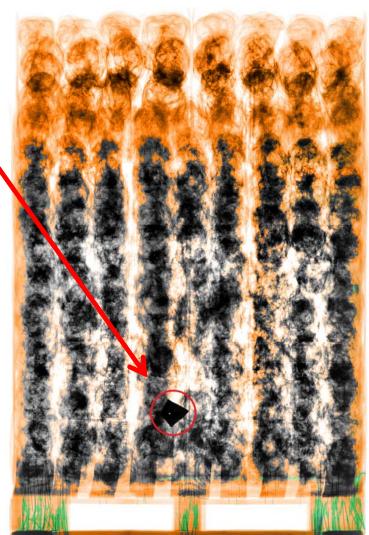
TSA Classification	Product	Tunnel Size (mm/in)	Certified EDS (CT)	Advanced Technology (AT)	Multiview	Transport Canada Approved	TSA Qualified
Large X-ray	PX 160P	1501 x 1650 59.1 x 65					~
	PX 15.17 200	1501 x 1702 59.1 x 67					
	PX 15.17-MV 200	1501 x 1702 59.1 x 67			~	~	~
	PX 15.17-MV 320	1509 x 1706 59.4 x 67.2			~		*
	PX 18.18 200	1803 x 1805 71 x 71.1					
	PX 18.18-MV 200	1803 x 1804 71 x 71			~		~
	PX 18.18-MV 320	1810 x 1807 71.3 x 71.1			~		~
	CX-Pallet 6000 P DV	3 m x 3.5 m 9.8 ft x 11.5 ft			~		~
Medium X-ray .	PX 208	825 x 654 32.5 x 25.7					~
	VDS 108	1000 x 800 39.4 x 31.5				~	~
	VIS-HR	1000 x 800 39.4 x 31.5		~		~	~
	MVT-HR	1000 x 800 39.4 x 31.5		~	V	~	~
	PX 107	1011 x 1011 39.8 x 39.8					~
	PX 10.10-MV	1013 x 1016 40 x 40			V	~	~
Certified Explosives Detection Systems (EDS)	eXaminer 3DX (inline)	800 x up to 630 (31.5 x 24.8)	~			~	~
	eXaminer HTSA (stand-alone)	800 x up to 630 (31.5 x 24.8)	~			~	~
Small X-ray	PX 6.4	640 x 430 25.2 x 16.9					~
	ACX 6.4	640 x 430 25.2 x 16.9		~		~	~
	ACX 6.4-MV	640 x 430 25.2 x 16.9		v	~	~	~



Lettuce Scan on a PX18.18-MV 320 kV

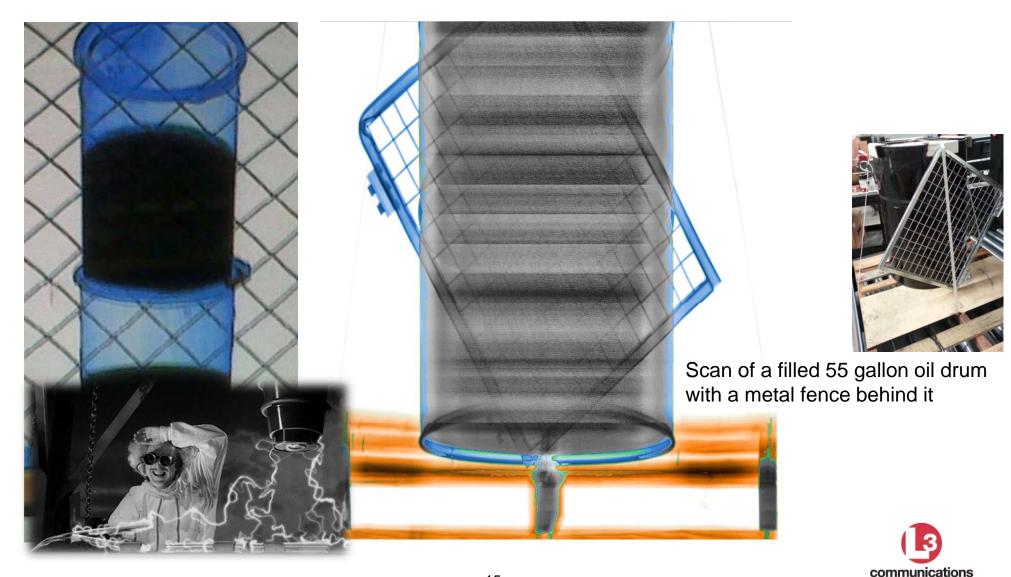
Scan of a pallet of lettuce with triangular Steel wedge visible behind the pallet







Oil Drum Example: 300kV and L-3's 320kV



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