Finding a Needle in a Haystack: Toward a Psychologically Informed Method for Aviation Security Screening

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Who Are We?

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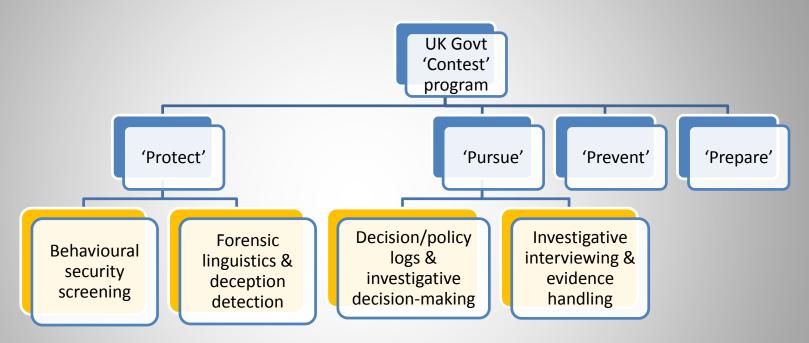


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Products are marketed through
Controlled Cognitive Engagement™ Ltd

What Do We Do?

















Why Should TSA be Interested?

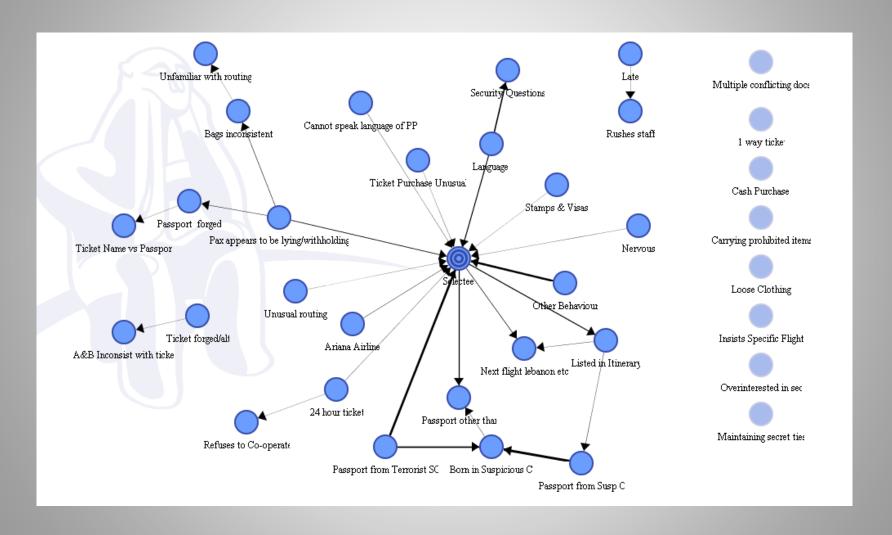
- Post 9-11, behavioral methods for threat detection have been based on Suspicious Signs
 - ASSOP Chapter 11
 - SPOT
- There are concerns but not enough evidence
 - Incidents
 - Forensic psychology evidence
- We show how to enhance threat detection rates
 - Provide an evidence base
 - increase rates from 5% to 70%
 - Integrate with customer service







Aviation Screening Study (2008)



RL10 47-48 No check

The pax is subsequently spotted in the departure Tounge, he runs of on recognizing the security agent After a search he is found with a different passport different clothes and a package of money w much longer will pped him as he thought he could be Interest in nuclear counter-proliferation. actually PRC but the same colour passport.

Specifying a New Approach

- The aviation study tells us:
 - Avoid 'over-resolving' suspicions
 - Make veracity testing an explicit goal



- Allow the interviewer to listen and watch
- Unpredictability interfere with the 'lie script'
- Make the sender 'work' Cognitive load









Controlled Cognitive Engagement (CCE)

Controlled

- Screener controls the conversation
- Incremental phased questioning
- Clear exit points

Cognitive

- Screener decision-making skills
- Asymmetric cognitive loading
- Unpredictable

Engagement

- Enhanced customer service
- Reducing stereotype biases
- Timeline to observe behaviour change.





→ "Confidence to fly in three minutes"

Stages of CCE

- Stage 1: Baselining
 - Build rapport and open a dialogue
 - Establish a behavioural baseline
- Stage 2: Information gathering
 - Gather information using open unpredictable questions
 - Commit passenger to version of truth
- Stage 3: Veracity testing
 - Test the truth of the account using probe questioning
 - Observe behaviour change
- After 3 cycles, agent makes safe/selectee decision

Evaluation: Detection testing

- \$500k field trial
 - Major EU hub airports
 - Two major international carriers
- Aim
 - To compare detection rates for CCE and suspicious signs method
 - To test method under pressure
- Method
 - CCE training
 - 10 accredited CCE trainers & 80 accredited CCE screeners
 - Double-blind randomised-control trial
 - 200 participants per method
 - Diverse participant sample (non-stereotyped)
 - Participant-generated deceptions
 - Incentivised performance

Results: Detection Rate

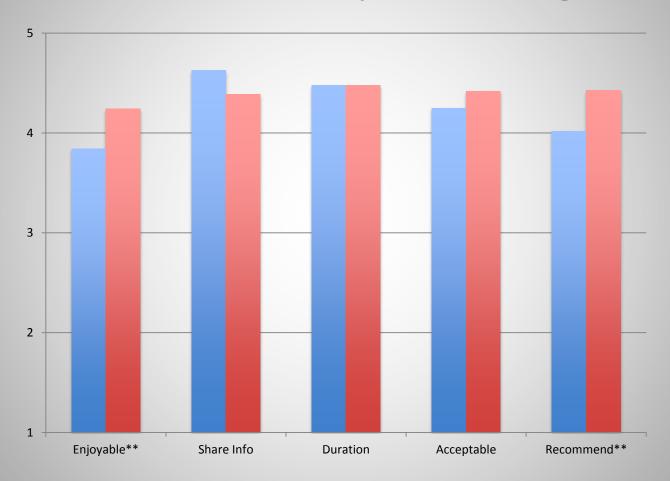
	January 2012	June 2012
CCE	63.4%	74.1%
Current method	2.7%	0%

- ◆ 3,000,000+ passengers CCE-screened to date
- Paedophile ring disrupted!

Passenger Experience Survey

- How <u>enjoyable</u> did you find the security screening process?
- How happy were you to <u>share information</u> with the security staff?
- Was the <u>time taken</u> during the procedure too long/short:
- How <u>acceptable</u> did you find the security screening procedure?
- Based solely on the security procedure... how likely is it that you would <u>recommend</u> travelling with this airline to someone else?

Passenger experience survey (red = CCE; Blue = suspicious signs)



Conclusions

- CCE is:
 - Effective, Efficient, Equal, and (often) Enjoyable
- CCE principles can be applied to:
 - Monitoring offenders, Vetting, Immigration, IRS.
 - Event/infrastructure protection
- CCE is based upon:
 - Theoretical principles
 - Field experience
 - Controlled empirical evaluation

Can Machines Do the Job?

On the one hand:

- Computer-based face & document processing is better than human performance
- Potential for remote covert detection
- Potential to de-bias procedures

On the other hand:

- Machines give false confidence, create new vulnerabilities, and de-skill -> 'irony of automation'
- There are no reliable standalone signs of deception
- Current technologies cannot detect behavior change
- Deceit is embedded in truth targets must be verbally challenged



